



NATIONAL ARCHERY BUYERS
ASSOCIATION

2012 NABA SHOW VENDOR PARTICIPATION AGREEMENT

FOR PARTICIPATING MANUFACTURERS/VENDORS AT THE NABA SHOW

2012 NABA Reno Trade Show Reno, Nevada Reno/Sparks Convention Center Hall #5
February 16-18, 2012 9:00 AM to 5:00 PM

Booth Selection: # _____

(Booth selection is on a first come basis)

Business Name _____

Contact Name _____

Address _____

Phone _____

City _____

Fax _____

State _____

E-Mail Address _____

Zip _____

Website URL http://_____

We agree to provide NABA member dealers discounted products at the 2012 NABA Reno Trade Show and throughout the year.

We further agree to provide NABA member dealers with up to two show specials at discounts, which must be purchased and/or programmed at the Reno Trade Show by NABA members.

We agree to pay NABA \$750 per booth. Booth is a 10 x 10 ft. booth, carpeted floor, electricity, 8 ft. table, 2 chairs, waste basket, signage, and pipe curtains. Plus, continental breakfasts each day of the show.

Your invoice will accompany this signed agreement.

Company _____

National Archery Buyers Association

By: _____

By: _____

Name: _____

Name: John Nelson

Title: _____

Title: Vice President Operations

Dated: _____

Dated: _____

Please Fax this completed form to NABA Office at: 530-623-1650. If you have any questions, please contact:
John Nelson at 530-623-2443 or email at naba.archery@wildblue.net or Norm Geertsens at 503-658-7328.

NABA

P. O. Box 1231

Weaverville, California 96093

www.naba-archery.com

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NATIONAL ARCHERY BUYERS
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2012 NABA SHOW SCHEDULE

Date: February 16-18, 2012 **Hours:** 9:00 AM to 5:00 PM
Location: Reno-Sparks Convention Hall – Hall 5, Reno, Nevada

SPECIAL EVENTS:

Manufacturers and Reps Reception – Hosted

Date: February 16, 2012

Time: 6:30 PM to 8:30 PM

Location: Atlantis Hotel – Paradise Terrace

Dealers Welcome

Annual Dealers Banquet

Date: February 17, 2012

Time: 6:30 PM to 9:00 PM

Location: Atlantis Hotel – Grand Ballroom 5-7

No Host Bar

(Program to be announced)



2012 NABA SHOW PROTOCOL

The 2011 NABA Show Protocol includes:

- Show begins at 9:00 AM and ends at 5:00 PM each day. Thursday, Friday, and Saturday in Reno Sparks Convention Center – Hall 5.
- You may enter show floor at 8:00 AM each of those mornings prior to show time. We will let you enter at 7:00 AM on Thursday.
- Each morning NABA will host a continental breakfast in the Food Area between 8:00 AM and 10:30 AM. (On the show floor.)
- Waiters will be available on the floor from 11:30 AM to 1:30 PM to provide service for refreshments and meals when you are unable to leave your booth.
- A current list of NABA members will be provided to you at your booth. If additional lists are needed, check with us at the NABA Booth just inside the entrance.
- A copy machine is available for your use at the NABA Booth at no charge.
- An alpha list of vendors and booth numbers will be provided at your booth prior to the show.
- *Name Badges should be worn on the show floor at all times: Manufacturers & Reps: **Red**. Dealers: **Blue**. Guests: **Yellow**. Guests are absolutely **not** eligible for show special or buying group pricing.*
- In the interest of those dealers who need all the time available at the show, please respect their needs and do not begin take-down of booths until 5:00 PM, Saturday. Your cooperation will be appreciated.
- A UPS shipping station will be available outside the front entrance of the show floor on Saturday at 5:00 PM. GES will also be available.
- You are cordially invited to a NABA hosted reception Thursday evening at the Atlantis Hotel. See Show Program for time and room.
- Please see the Give-A-Way Program we have for the Dealers. Each day there will be a drawing for the Dealers to receive either \$1,000 or \$500 to use towards an order placed at the show. NABA will forward the payment in the name of the dealer to the manufacturer.
- **Set-up: 12:00 PM - 7:00 PM, Wednesday, February 15, 2012.**

[NABA Reno Show Program/Booths](#) (Excel)

[NABA Reno Show Floor Plan](#) (PDF)



50/50 ROOM – HOT BUYS!

ATTENTION – NABA AFFILIATED MANUFACTURERS AND REPRESENTATIVES
For the sixth time in Reno, Nevada, the 2012 NABA Annual Trade Show is inviting you
to participate in our 50/50 Room!

The qualifications are simple!

- Only one (1) item per manufacturer on display in the room.
- The NABA buyer cost must be priced to make a minimum of 50 points on the MASP.
- All programmed orders **MUST** be placed at this show –no exceptions. (*February 16-18 2012*)

We will be working with you on Wednesday February 15, 2012 to assist you in set-up. All items will be accepted on a first-come-first-serve basis. We will give each Manufacturer approximately 2.5 feet of table space in the 50 / 50 Room. If necessary we can make adjustments.

Our members will be voting to select the “Top Three – Hot Buys.” Winners will be recognized and awarded two (2) complimentary tickets to the NABA banquet held on Friday evening, February 17, 2012, plus prizes:

- 1st Prize** Free 10 X 10 booth next year,
2nd Prize \$375.00 credit towards 10 X 10 booth next year.
3rd Prize \$250.00 credit towards 10 X 10 booth next year.

If you have any questions, please contact:

John Nelson at 530-623-2443 or email at naba.archery@wildblue.net.